

## ADVANCING IOL TECHNOLOGIES

**Medicontur Medical Engineering** is an independent European company in existence since 1989. With a true focus on patient needs and numerous advances in material, design and optics, the company has emerged as a global tech-leader in providing advanced IOL systems for the treatment of cataract and other ocular diseases. With more than 6 million intraocular lenses implanted in over 60 countries, the company is proud of its established network, partners and employees.

To support the growing market demands, **Medicontur** is now looking for an ambitious

## Scientific Key Account Manager

### Tasks:

- Activate/trigger scientific activities in territory (lectures, articles, small etc with local KOL)
  - To attend those local scientific activities
- Collect/monitor all scientific local activities (as lectures at local congresses, local publication, any local educational activities for doctors) and also all international activities coming from different territories primarily created by distributors/affiliates
- Activate /challenge company partners for submitting abstract for international congresses
- Key Opinion Leaders (KOLs) development in countries - to activate/support local KOLs building
- Support distributors with international KOL's if needed applicable for their local activities (congresses, symposiums)
- Manage support for distributor with all question/request regarding scientific request
- To allocate speakers for local/regional congresses after local PMS (under co-ordination with MC clinical research manager)
- Manage company educational platforms for doctors
  - Premium Class
  - Master class
  - Organize private sessions in operating theater for local doctors with a company KOL training doctor
- Interpretation of clinical studies for educational and marketing purposes
- Scientific news letters
- Co-working on E-learn/webinars platform for doctors development/KOL/doctors co-operation

### Requirements:

- University (Dr.Pharma, MD, MSc, optometry) degree (preferably a scientific/medical background)
- 1-3 year work experience in a similar position, preferably in the medical device sector
- Fluent English in written and spoken form
- Strong user-level MS Office
- Professionalism, proactivity, precision, endurance
- Flexibility and prioritization skills
- Ability to work independently
- Problem solving and communication skills
- Readiness to travel occasionally



Material. Design. Optics.

#### What we offer:

- Global and professional work surroundings with possibilities of travel
- Innovative and interesting projects
- Dynamic and innovative teams
- Opportunity to participate in conferences, trainings, exhibitions and professional events

#### Workplace:

- Budapest XI. district

If you are interested in the position, please send your CV with your salary expectation to [career@medicontur.hu](mailto:career@medicontur.hu).

*The applicants agrees with their job application, that the participants (who are participating in the examination of the applicants) recognizes the application and contributes for the personal data processing. If the application was unsuccessful, after notification the application will be destroy.*