

ADVANCING IOL TECHNOLOGIES

Medicontur Medical Engineering is an independent European company in existence since 1989. With a true focus on patient needs and numerous advances in material, design and optics, the company has emerged as a global tech-leader in providing advanced IOL systems for the treatment of cataract and other ocular diseases. With more than 6 million intraocular lenses implanted in over 60 countries, the company is proud of its established network, partners and employees.

To support the growing market demands, **Medicontur** is now looking for an ambitious

Junior Sales Assistant

Tasks:

- **Servicing** the needs of our customers
- Participate in increasing **international business opportunities**
- Day-to-day **support** of Export Managers
- Undertake **market research**
- Develop and **document account** -market- or region specific data
- Meeting the immediate and future needs of selected accounts: understanding their business **priorities & challenges** to maintain positive relationships and growth
- Leading ongoing reviews of business processes and developing optimization strategies
- Staying up-to-date on the latest process and IT advancements to **automate and modernize systems**
- Effectively **communicating** your insights and plans to cross-functional team members and management
- Working closely with clients, **international** sales team, and managerial staff
- Evaluating business processes, anticipating requirements, uncovering areas for improvement, and developing and **implementing solutions**
- Actively **track and report**, directly to the Export Managers, on the progress of the account performance using agreed regional goals (KPIs)
- Forwarding websites (SML, Trifocal, etc) entries to concerned distributors.
- Participating in local and international events organization
- Performing administrative and operational everyday tasks, as required

Requirements:

- Ambitious and **effective communicator** with **sales experience**
- **Business degree** with strong technical mindset or technical degree with sales experience
- **Flexible** in managing unexpected challenging tasks
- **Intercultural** understanding
- Problem solving competence and ability to work **independently**, result-oriented
- **Fluency** in at least 2 foreign languages (**English** is mandatory)
- Willingness to **travel** internationally
- Advanced Microsoft office skills

Advantages:

- Experience within the ophthalmic industry sector in a sales, product management, marketing or customer service position
- Additional languages
- Optical background
- Intercultural understanding

What we offer:

- Dynamically developing area of activity
- Competitive salary, other benefits
- Opportunity to participate in conferences, trainings, exhibitions and professional events
- Recognition of the latest technologies
- Young, energetic team

Workplace:

- Budapest XI. district

If you are interested in the position, please send your CV with your salary expectation to career@medicontur.hu.

The applicants agrees with their job application, that the participants (who are participating in the examination of the applicants) recognizes the application and contributes for the personal data processing. If the application was unsuccessful, after notification the application will be destroy.