



Medicontur is active in the **ophthalmic medical devices sector** with over 30 years of experience in manufacturing high quality **intraocular implants**. We are globally represented in over **50 countries** and are very proud of having restored the visual performance of over 5 million patients across the world.

At its headquarter located in Budapest (Hungary) and its international offices located in Geneva (Switzerland), Lyon (France) and Brno (Czech Republic), Medicontur brings together men and women from a great variety of professional backgrounds to support the mission of providing **innovative solutions** for ophthalmic practitioners with the **patients benefit** always at the centre of our minds.

Medicontur is now looking for a full time Junior Export Manager to support senior management at facilitating growth around a very unique and innovative product portfolio.

## Junior Export Manager

### Tasks:

- Day-to-day **support** of Export Managers
- Undertake **market research**, compiling & analysing **sales figures**
- Develop and **document account** -market- or region specific data
- Meeting the immediate and future needs of selected accounts: understanding their business **priorities & challenges** to maintain positive relationships and growth
- Actively **track and report**, directly to the Export Managers, on the progress of the account performance using agreed regional goals (KPIs)
- **Servicing** the needs of our customers
- Participate in increasing **international business opportunities**

### Requirements:

- We are looking for an ambitious and **effective communicator** with **sales experience**
- **Business degree** with strong technical mindset or technical degree with sales experience
- Problem solving competence and ability to work independently, **result-oriented**
- Fluency in **English** and at least **1 additional language** (Spanish or French)
- Willingness to **travel** internationally, sales office in Geneva, distributors (65-70 %)
- Advanced Excel & Powerpoint skills

### Advantages

- Experience within the ophthalmic industry sector in a sales, product mgmt, marketing or customer service position
- Additional languages
- Optical background
- Intercultural understanding

### Workplace:

- Budapest / Zsambek, Hungary

If you are interested in the position, please send us your CV and motivational letter to [career@medicontur.com](mailto:career@medicontur.com)